

BHARAT SANCHAR NIGAM LIMITED
(CORPORATE OFFICE)
Bharat Sanchar Bhawan, Janpath,
New Delhi-110001

No. 64-89/2009 BB (Part I)

Dated 13/12/2010

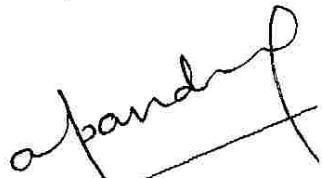
To,

The Chief General Managers of
All Territorial Circles,
Bharat Sanchar Nigam Limited

Subject: Project Shikhar implementation- extension of scheme for grant of KPA linked incentive for Sales Team of Consumer Fixed Access (Project Udaan).

Approval of the competent authority was conveyed vide this office letter of even number dated 6th May 2010 for incentives for Sales Teams in Consumer Fixed Access (Project Udaan), as detailed therein. The above scheme, was valid up to 30th Sep. 2010.

In this regard i am directed to convey the approval of the competent authority to extend this scheme upto 31st March 2011.


(Arvind Pandey)
DGM (Project Udaan)

Copy to:

1. CMD, BSNL
2. All function Directors, BSNL Board
3. Chief Vigilance Officer, BSNL
4. Executive Director (Finance), BSNL
5. CS & GM(L), BSNL
6. GM (EF), BSNL
7. Director General of Audit, P&T, Sham Nath Marg, Delhi-54
8. Dy. Manager (OL), BSNL CO. For Hindi Translation